

## **First-Class Mail**

| LETTER                        |       |
|-------------------------------|-------|
| AUTOMATION (up to 3.5 oz)     |       |
| MIXED AADC                    | 0.423 |
| AADC                          | 0.403 |
| 5-DIGIT                       | 0.373 |
| NON-AUTOMATION (up to 3.5 oz) |       |
| SINGLE (Residual)             | 0.500 |
| PRESORTED                     | 0.453 |
| NON-MACHINABLE SURCHARGE      | 0.210 |

|                             | FLAT                    |       |
|-----------------------------|-------------------------|-------|
|                             | AUTOMATION (up to 1 oz) |       |
| MIXED ADC                   |                         | 0.750 |
| ADC                         |                         | 0.670 |
| 3-DIGIT                     |                         | 0.630 |
| 5-DIGIT                     |                         | 0.446 |
| NON-AUTOMATION (up to 1 oz) |                         |       |
| SINGLE                      |                         | 0.980 |
| PRESORTED                   |                         | 0.798 |

# Postcards

| A          | UTOMATION |
|------------|-----------|
| MIXED AADC | 0.274     |
| AADC       | 0.266     |
| 5-DIGIT    | 0.253     |

| NON-AU    | TOMATION |
|-----------|----------|
| SINGLE    | 0.340    |
| PRESORTED | 0.284    |

# Marketing Mail (formerly Standard mail)

| LETTER                      |                |                          |                               |  |
|-----------------------------|----------------|--------------------------|-------------------------------|--|
| AUTOMATION                  | (up to 3.5 oz) | NON-AUTOMATION (up to 3  | NON-AUTOMATION (up to 3.5 oz) |  |
| MIXED AADC                  | 0.288          | MIXED AADC               | 0.301                         |  |
| AADC                        | 0.271          | AADC                     | 0.284                         |  |
| 5-DIGIT                     | 0.251          | NON-AUTOMATION (up to 4  | .0 oz)                        |  |
|                             |                | MIXED ADC NON-MACHINABLE | 0.647                         |  |
|                             |                | ADC NON-MACHINABLE       | 0.574                         |  |
|                             |                | 3-DIGIT NON-MACHINABLE   | 0.549                         |  |
| 5-1                         |                | 5-DIGIT NON-MACHINABLE   | 0.462                         |  |
|                             |                |                          |                               |  |
| DESTINATION ENTRY DISCOUNTS |                |                          |                               |  |
| NDC                         |                | 0.026                    |                               |  |

| DESTINATION ENTRY DISCOUNTS |       |
|-----------------------------|-------|
| NDC                         | 0.026 |
| SCF                         | 0.034 |

# Nonprofit

| LETTER                    |                |                               |        |
|---------------------------|----------------|-------------------------------|--------|
| AUTOMATION (up to 3.5 oz) |                | NON-AUTOMATION (up to 3.5 oz) |        |
| MIXED AADC                | 0.171          | MIXED AADC                    | 0.184  |
| AADC                      | 0.154          | AADC                          | 0.167  |
| 5-DIGIT                   | 0.134          | NON-AUTOMATION (up to 4       | .0 oz) |
|                           |                | MIXED ADC NON-MACHINABLE      | 0.530  |
|                           |                | ADC NON-MACHINABLE            | 0.457  |
|                           |                | 3-DIGIT NON-MACHINABLE        | 0.432  |
|                           |                | 5-DIGIT NON-MACHINABLE        | 0.345  |
|                           |                |                               |        |
|                           | DESTINATION EN | ITRY DISCOUNTS                |        |
| NDC                       |                | 0.026                         |        |

| DESTINATION ENTRY DISCOUNTS |  |
|-----------------------------|--|
| NDC 0.026                   |  |
| SCF 0.034                   |  |

| FLAI (4 OZ OR LESS) |       |                |       |
|---------------------|-------|----------------|-------|
| AUTOMATION          |       | NON-AUTOMATION |       |
| MIXED AADC          | 0.550 | MIXED AADC     | 0.588 |
| AADC                | 0.533 | AADC           | 0.555 |
| 3-DIGIT             | 0.478 | 3-DIGIT        | 0.504 |
| 5-DIGIT             | 0.387 | 5-DIGIT        | 0.435 |

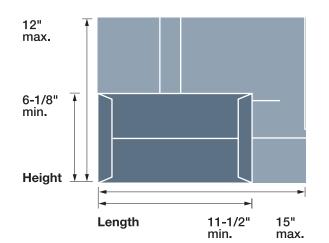
| DESTINATION ENTRY DISCOUNTS |       |
|-----------------------------|-------|
| NDC                         | 0.040 |
| SCF                         | 0.052 |

| FLAT (4 OZ OR LESS)       |       |            |       |
|---------------------------|-------|------------|-------|
| AUTOMATION NON-AUTOMATION |       |            | TION  |
| MIXED AADC                | 0.407 | MIXED AADC | 0.445 |
| AADC                      | 0.390 | AADC       | 0.412 |
| 3-DIGIT                   | 0.335 | 3-DIGIT    | 0.361 |
| 5-DIGIT                   | 0.244 | 5-DIGIT    | 0.292 |

| DESTINATION ENTRY DISCOUNTS |       |  |
|-----------------------------|-------|--|
| NDC                         | 0.040 |  |
| SCF                         | 0.052 |  |

SEE BOOKLET SELF MAILER INFORMATION ON NEXT PAGE.

# Flat Dimensions



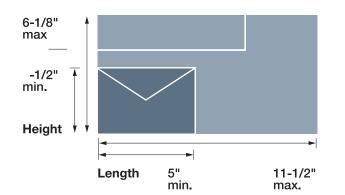
|           | MINIMUM*      | MAXIMUM   |
|-----------|---------------|-----------|
| LENGTH    | 11 1/2 inches | 15 inches |
| HEIGHT    | 6 1/8 Inches  | 12 inches |
| THICKNESS | 1/4 inch      | 3/4 inch  |

\* Flats exceed at least one of these dimensions

## Card Dimensions



#### Letter Dimensions\*\*\*



|           | MINIMUM      | MAXIMUM       |
|-----------|--------------|---------------|
| LENGTH    | 5 inches     | 11 1/2 inches |
| HEIGHT    | 3 1/2 Inches | 6 1/8 inches  |
| THICKNESS | .007 inch**  | 1/4 inch      |

\*\* Thickness must be .009 or more if more than 4 1/4" high or 6" long, or both.

### Machinability Guidelines

#### CARDS

Size: 5"(I) x 3 1/2"(h) min; 6"(l) x 4 1/4"(h) max Thickness: .007" min; .016" max

#### LETTERS

Size: 5"(I) x 3 1/2"(h) min; 11 1/2"(I) x 6 1/8"(h) max

Thickness: .007" min; 1/4" max\*\*

Aspect ratio: length divided by height: 1.3-2.5

Maximum weight: 3.5 oz

#### \*\*\* BOOKLETS / SELF MAILERS

Height: 3.5" min, 6" max Length: 5" min. 10.5 " max Weight: 3 oz max

#### **FLATS**<sup>1</sup>

Size: 6" x 5" min; 15"(I) x 12"(h) max

Thickness: 3/4" max

### Surcharge Considerations

Non-machinable surcharge applies to LETTER-SIZED PIECES (First-Class and Standard Mail), defined as follows:

- For pieces larger than 6" x 4 1/4", thickness is less than .009" •
- Aspect ratio (length divided by height) is less than 1.3 or more than 2.5 •
- Has clasp, string, button closures •
- Too rigid

•

- Has delivery address parallel to shorter dimension of piece
- Letters weighing more than 3.5 oz are considered flats •
- Letter size booklets / self mailers weighing more than 3 oz are considered flats
- Exterior surface not made up of paper .